



TESTIMONY TO THE COMMITTEE ON COMMERCE
IN SUPPORT OF HB 5460 AN ACT ESTABLISHING A MODEL PLAN FOR
EMERGING BIOSCIENCE AND PHARMACEUTICAL BUSINESSES IN
SOUTHEASTERN CONNECTICUT
March 12, 2013

Senator LeBeau, Representative Perone, and members of the Commerce Committee, I am Nancy C. Motola, PhD, RAC of 210 Niantic River Rd, Waterford, CT 06385, and I am here to testify in support of HB 5460 AN ACT ESTABLISHING A MODEL PLAN FOR EMERGING BIOSCIENCE AND PHARMACEUTICAL BUSINESSES IN SOUTHEASTERN CONNECTICUT.

My career in the pharmaceutical industry has spanned 30 years and included 4 companies in CT, including a recent start-up company, New Haven Pharmaceuticals, Inc. I have been an officer at 3 of these companies. I hold a PhD in Medicinal Chemistry. My specialty is Regulatory Affairs, and I have been responsible for the approval of 4 new drugs at these CT companies. I now operate my own consulting company and function as an officer of New Haven Pharmaceuticals, Inc.

I relocated to SE CT almost 3 years ago from the New Haven area. Being in the New Haven area afforded me the opportunity to take advantage of the infrastructure and pharmaceutical/biotechnology community which was established there. Involvement with this network has afforded me the opportunity to get to know many other pharmaceutical scientists, entrepreneurs, academics, business people and other allied professionals, and I have benefitted greatly by the programs and networking opportunities these organizations provide. Now that I am a consultant, and must network in order to get business, it is a valuable resource to have the New Haven functions to go to, even though I have to travel close to an hour to get to them.

Since moving to SE CT, I was fortunate to become involved with an entrepreneur network started by Jean Schaefer. Although there is a small group of dedicated and well-connected professionals working on expanding and promoting this network, and we have pursued obtaining support and collaboration with UConn and local organizations such as SECTER, it is evident that there is a need for more state support, resources and exposure if we are to be successful. The opportunity to create this infrastructure is NOW; in the wake of several layoffs at Pfizer a large pool of talent exists in this region. Many of these highly talented and educated professionals have started their own pharmaceutical/biotech companies, contract research organizations or consulting businesses, and have the potential to create jobs

and other valuable exposure for this region. Unfortunately, there are very few opportunities for these people to network, share ideas, collaborate and leverage each others' talents, resources and products. It would be a tremendous boost to this region to be able to create an infrastructure similar to that in New Haven, and I believe it would help jump-start an economic boom in the SE CT region that would also attract other kinds of businesses and resources to the area.